DARPA BAA PROCESS

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• READ THE BAA

- DRAFTING THE BAA
  - Words are Meaningful
  - Must and Shall
  - May
- Technical vs Administrative
  - Technical Leads to "Selectable"
  - Administrative Leads to Contract Award
    - Cost Proposal
    - IP Assertions

BAA PROCESS

- PROPOSAL PREPARATION/SUBMISSION
  - Instructions are detailed in the BAA (**Follow closely**)
  - **ALL** questions to MATRIX@darpa.mil
  - FAQ (including today's) available on **MATRIX** website (**Read Regularly**)
  - Funding instruments = procurement contract(s), other transactions, assistance instruments (cooperative agreements)

- Assert rights to **all** technical data & computer software generated, developed, and/or delivered to which the Government will receive less than Unlimited Rights

- If you don't justify your proposed costs, we can't justify awarding you a contract.
  - Pay close attention to cost proposal instructions

- EVALUATION/AWARD

  - Read Evaluation Criteria Carefully

  - Government reserves the right to select for award all, some, or none of the proposals received.

  - Government anticipates making multiple awards

  - No common Statement of Work - Proposals evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other

  - Overview of the Process

    - 3 Government Reviewers

    - PM Recommendation to the SRO

    - Notification